

New estimates from major banks and other research firms have begun to emerge, forecasting the price of the S&P 500® Index at the end of 2026. It's something investors can count on seeing around this time every year and can have an influence on their own feelings about the market and their investments. So, this article is aimed at providing context that we believe can help investors keep focus on what matters through this season of annual analyst forecasts.

Investors should understand that every forecast is based on an analyst's interpretation of the available data at the time it was made. Analysts often have different interpretations of the same information, which can lead to a wide range of predictions. But, further, if you forecast where the market will be in a year then you also can be sure to face a lot of new and unexpected news before the forecasted date arrives. News that no one knew was coming will affect markets, economies, currencies, and so on. You can probably think of a few events that this time last year you had no idea would have impacted markets this year.

This means forecasts of future market prices not only face uncertainty rooted in an individual or firm's interpretations of current information but also the unknown events and news that are yet to happen.





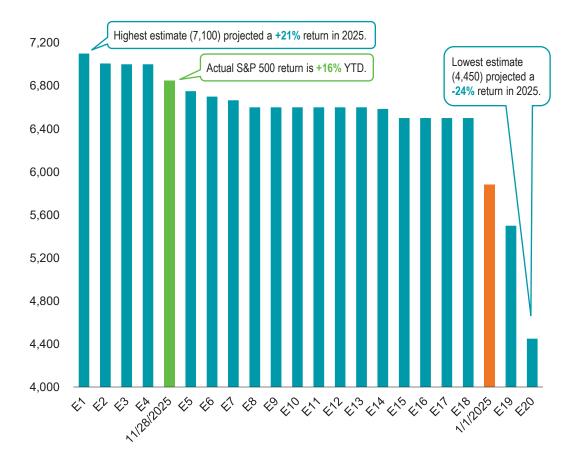
You might be thinking: what does this all mean for the success rate of these annual S&P 500 price target predictions? Well, we've got some answers, starting with the 2025 year-end price targets issued in late 2024. In **Figure 1**, we display price estimates from 20 different strategist firms (blue bars) and include the actual index price at the start of 2025 (orange bar) and at the end of November (green bar) for reference.

We certainly observe a wide range of estimates, reflecting the variance that can come from different analyst interpretations of the available data. The most bullish estimate was 7,100 (an implied 21% gain from the start of 2025 price of 5,882), and the most bearish estimate was 4,450 (an implied 24% decline from the start of 2025 price). If someone chose between these two forecasts to guide their portfolio decisions, they could expect very different outcomes this year based on which direction they selected.

Aside from two firms that predicted a negative year for the index in 2025, many firm estimates are reasonably within the range of the realized results so far this year. Based on the implied return of each price target, six of the 20 estimates are within plus-or-minus 3% of the actual year-to-date return, and 14 are within plus-or-minus 5%. The median estimate of 6,600 is about 4% off (12% implied return vs. 16% actual YTD).

Figure 1 | 2025 S&P 500 Price Targets from Late 2024 Show a Wide Range of Estimates but Some Not Far from Reality

Year-End 2025 S&P 500 Price Targets from the End of 2024

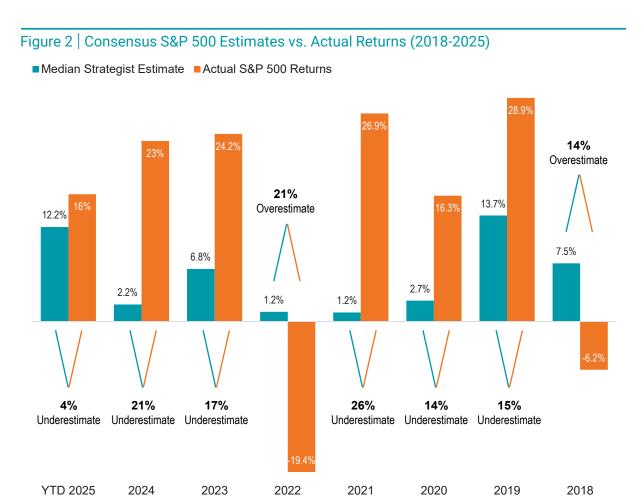




That's one year. How does that compare to forecasts from past years? To examine this question, we compared the median estimate's implied return with the actual S&P return for 2025, as well as the same data from each previous calendar year, dating back to 2018. The results are shown in **Figure 2**.

It turns out that median (or consensus) estimates from recent years have not fared well in hindsight. The only year in the sample where the consensus estimate is within plus or minus 10% of the actual index outcome is 2025 year to date. These are the types of outcomes you might expect given the uncertainty and unknowns that come with predicting prices a year out.

It would appear the forecasters have done much better this year. We should give credit where credit is due, right? Well, there's more to the story.



Data from 1/1/2018 - 11/30/2025. Sources: Emily McCormick, "What Wall Street Strategists Forecast for the S&P 500 in 2019," Yahoo Finance, December 31, 2018; Jeff Sommer, "Clueless About 2020, Wall Street Forecasters Are at It Again for 2021," New York Times, December 18, 2020; Jeff Sommer, "Forget Stock Predictions for Next Year. Focus on the Next Decade," New York Times, December 16, 2022; Senad Karaahmetovic, "Top Wall Street Strategists Give Their S&P 500 Forecasts for 2023," Investing.com, December 27, 2022; Tom Aspray, "Should You Worry That Strategists Keep Raising Their S&P 500 Targets?" Forbes, October 20, 2024. Past performance is no guarantee of future results.

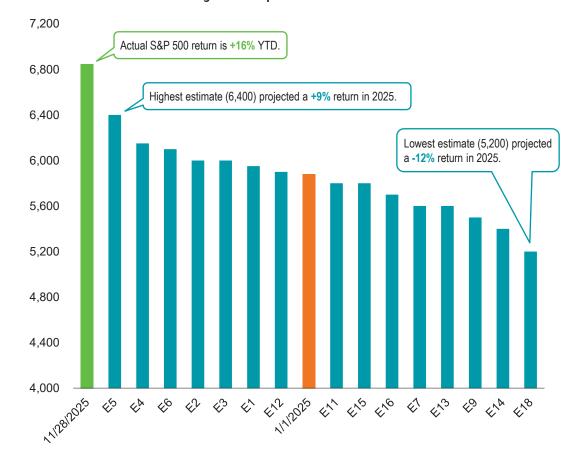


Many firms that issued these estimates in late 2024 have since revised them multiple times! Notably, in public records, we found that at least 15 of the 20 estimates were updated in April, as market anxiety rose around shifting tariff policies. All were revised downward. **Figure 3** shows the 15 updated estimates from April. (Each new estimate remains linked by label to the same firms shown in **Figure 1**.)

After the revisions, we still see a wide range of estimates, but now we find that none are near the actual price of the S&P 500 as we approach the end of 2025. More than half implied an expected negative return for the index this year, which is a far cry from the market's actual 16% gain year to date. As time has passed this year, many firms have revised their estimates upward again.

Now it can be argued that it's fair to update forecasts as new information becomes available and expectations change. However, we believe this should also cast some doubt on the merit of placing too much weight on these predictions when you see them.

Figure 3 | Revised S&P Price Targets from April 2025 Were Well Off the Mark Year-End 2025 S&P 500 Price Targets from April 2025





Consider what would happen if you held an investment tracking the S&P 500 Index through April and then withdrew your money after seeing many firms become more pessimistic in their outlooks. Through the first four months of the year, your investment would have lost approximately 5.1%.

If you then decided to reinvest after forecasts were revised higher again in June or July, you could have missed out on the two highest-returning months of the year in May and June. The S&P 500 rose nearly 11.5% over those months. Simply holding throughout the year would have meant enduring a bumpy road, but it would also have ensured you were there for the recovery and the strong gains that followed.

Of course, this is just one example in time, but it illustrates the broader implications for market forecasting. Those who attempt it and take action in their portfolios based on those views may often end up worse off than had they simply remained disciplined.

The good news? If you take a long-term approach to investing, you don't need to predict what will happen in the short term to have a positive experience. It just requires sticking with it through the down days, months, or even years, so that you're there for the good times. Remember that security prices are set every day by the consensus of millions of investors that demand a higher return than they can get from risk-free assets and over longer periods stocks have a strong historical track record of delivering that premium. This has led to a higher probability of favorable outcomes for disciplined investors. No crystal ball needed.

General Disclaimer



Collective Family Office, LLC is registered as an investment adviser with the SEC and only conducts business in states where it is properly registered or is excluded from registration requirements. Registration is not an endorsement of the firm by securities regulators and does not mean the adviser has achieved a specific level of skill or ability.

Information presented is believed to be current. It should not be viewed as personalized investment advice. All expressions of opinion reflect the judgment of the presenter on the date of the presentation and may change in response to market conditions. You should consult with a professional advisor before implementing any strategies discussed.

Content should not be viewed as an offer to buy or sell any of the securities mentioned or as legal or tax advice. You should always consult an attorney or tax professional regarding your specific legal or tax situation.

All investments and strategies have the potential for profit or loss. Different types of investments involve higher and lower levels of risk. There is no guarantee that a specific investment or strategy will be suitable or profitable for an investor's portfolio. There are no assurances that a portfolio will match or exceed any particular benchmark.

The information in this document is provided in good faith without any warranty and is intended for the recipient's background information only. It does not constitute investment advice, recommendation, or an offer of any services or products for sale and is not intended to provide a sufficient basis on which to make an investment decision. It is the responsibility of any persons wishing to make a purchase to inform themselves of and observe all applicable laws and regulations. Unauthorized copying, reproducing, duplicating, or transmitting of this document are strictly prohibited. Collective Family Office, LLC accepts no responsibility for loss arising from the use of the information contained herein. 2025 Market Forecasters' Report Card was originally published by Avantis Investors in their November 2025 Field Guide.

Named securities may be held in accounts managed by Collective Family Office, LLC. This information should not be considered a recommendation to buy or sell a particular security. Diversification does not protect against loss in declining markets. There is no guarantee strategies will be successful.